

# INTERVIEWEE QUESTION EXAMPLES

## Questions to Clarify the Role

1. What are the most immediate projects that need to be addressed?
2. What types of skills is the team missing that you're looking to fill with a new hire?
3. What are the biggest challenges that someone in this position would face?
4. What does a typical day look like?

## Questions on Training & Professional Development

1. What type of training programs are available to your employees and new hires?
2. Are there opportunities for advancement or professional development?
3. Where have successful employees previously in this position progressed to?
4. What is the typical career path for someone in this role?

## Questions on How Progress is Tracked

1. What are the most important things you'd like to see someone accomplish in the first 30, 60, and 90 days on the job?
2. What is the review process like at this company? How often are reviews held?
3. What kind of metrics or goals do you have for this role?

## Questions to Ask About the Interviewer

1. Compared to a previous company you worked for, how does this company stack up against it? What makes this company special?
2. How long have you been with this company?
3. Why did you decide to work for this company?
4. What is your favorite part about working here?

## Questions to Ask About the Company

1. What are the current goals that the company is focused on, and how does this team work to support hitting those goals?
2. What gets you most excited about the company's future?
3. Where do you see this company in the next few years?
4. How does this company give back to the community?

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## Questions to Ask About the Team

1. Can you tell me about the team I'll be working with?
2. Who will I work with most closely?
3. Who will I report to directly?
4. Are you looking to hire more for the team in the next 6 months?

## Questions on Company Culture

1. What's different about working here than anywhere else you've worked?
2. How has the company changed since you joined?
3. What's the company and team culture like?

## Questions on Follow Up / Next Steps

1. What are the next steps in the interview process?
2. Is there anything else I can provide you with that would be helpful?
3. Do you have any other questions for me?
4. Do you have an idea of when you would like to get this role filled?

**Pro Tip: Print this out & grab a highlighter!  
Pick out your favorites and tailor them to  
sound more like you and your personality.**

## Looking for more?

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